

[PDF] Clash!: 8 Cultural Conflicts That Make Us Who We Are

Hazel Rose Markus, Alana Conner - pdf download free book



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Description:

Review "This book is a passkey that opens many doors. Using one simple principle, Clash! explains some of the most bedeviling cultural divides in our workplaces and communities. It's mandatory reading for teachers, managers, and parents who want to raise their kids to succeed in a multicultural world." -**Chip Heath**, PhD, coauthor, *Decisive: How To Make Better Choices in Life and Work* and *Switch: How To Change When Change Is Hard*

"What a brilliant, eye-opening book! Filled with insight, and based on fascinating original research, Clash! offers a way to understand and break through some of the

deepest cultural divides of our time. It's a page-turner - fun, witty, engagingly written."
-**Amy Chua**, author of *Battle Hymn of the Tiger Mother*

"If you fear that cultural, political, and class differences are tearing America apart, read this important book to learn how we can turn some of our differences into strengths." -**Jonathan Haidt**, PhD, author of *The Righteous Mind*

"Clash! offers deep insights into how our cultures and culture clashes make us who we are, and how that matters for success in the 21st century. Everyone should read this book." -**Carol S. Dweck**, PhD, author of *Mindset*

"In these days of heedless enthusiasm for gene maps and brain scans, Clash! reminds us that human beings are, above all, culture-bearing, culture-sharing, and culture-shaping animals. This thoroughly engaging book shows that to know a person, one must know a culture." -**Barry Schwartz**, PhD, author of *The Paradox of Choice* and *Practical Wisdom*

From the Author As the world gets smaller, hotter, and flatter, people from different cultures are colliding like never before:

- 1) East Asian students now dominate Western schools and workplaces, yet crash into the so-called "bamboo ceiling" before reaching the top.
- 2) Women are getting stuck as they rocket up the corporate ladder, while men are falling off the ladder altogether.
- 3) The have-nots still struggle in the classrooms of the haves, widening the gap between rich and poor.
- 4) Many Blacks, Latinos, and other people of color know that discrimination keeps them down, while many Whites sincerely believe that race no longer matters.
- 5) The politics of conservative Protestants frighten Americans of other religions, while the politics of more mainstream traditions infuriate the conservatives.
- 6) Midwesterners and Southerners get depressed when they relocate to the Coasts, and vice versa.
- 7) Despite the need for more collaboration, partnerships between governments, businesses, and nonprofits too often fail.
- 8) Governments in the Global North and Global South still can't agree about what counts as "fair," "honest," and "efficient."

Although each of these eight conflicts seems unique, we reveal that many stem from the same root cause: the tension between people using the independent, separate, and in-control side of their selves, versus people using the interdependent, connected, and adjusting side. We also show how people can nudge their cultures to call forth their best selves. By knowing when and how to use our different selves, we may not just survive, but thrive in the 21st century.

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Clash! Customers who bought this item also bought. Page 1 of 1 Start overPage 1 of 1. This shopping feature will continue to load items when the Enter key is pressed. In order to navigate out of this carousel please use your heading shortcut key to navigate to the next or previous heading. Previous page. Culture and Psychology. David Matsumoto. The eight typical clashes of the book's title that are used to illustrate the independent-interdependent dichotomy include frictions between people of different genders, ethnicities, classes, religions, regions and workplaces, as well as the broader collisions between the east and west, and the developing and developed world. Case studies that are employed to ground the author's thesis in the real world of business include Zappos, the online shoe retailer that encourages managers to spend 10-20 per cent of their time "goofing off" with other employees to help develop relational skills and nurt... The book provides plenty of fascinating observations that presume a high level of cultural determinism. In Clash! , leading cultural psychologists Hazel Rose Markus and Alana Conner show us how our cultural backgrounds create and reflect these two basic ways of being a self, which then shapes everything from how we run our governments to how we raise our children. Markus and Conner also demonstrate how clashes between independence and interdependence fuel many of today's most pressing conflicts, including tensions between East and West, the Global North and Global South, men and women, blacks and whites, conservative and liberal, religious groups, rich and poor, and businesses, governments, and In Clash!, leading cultural psychologists Hazel Rose Markus and Alana Conner show us how our cultural backgrounds create and reflect these two basic ways of being a self, which then shapes everything from how we run our governments to how we raise our children. Markus and Conner also demonstrate how clashes between independence and interdependence fuel many of today's most pressing conflicts, including tensions between East and West, the Global North and Global South, men and women, blacks and whites, conservative and liberal, religious groups, rich and poor, and businesses, governments, and n... I think she makes a good case for absorbing a little bit of different cultures. Those of us who are more western should learn to appreciate the eastern, and so forth.